



## **GUARDIAN RECOGNIZES TOP FINANCIAL REPRESENTATIVE FOR 2014**

*Jaacov Eric Bouskila Recognized as Highest Overall Producer*

NEW YORK, N.Y., May 13, 2015 -- The Guardian Life Insurance Company of America® (Guardian), one of the nation's largest mutual life insurers and a leading provider of employee benefits, today announced that Jaacov Eric Bouskila of New York-based National Financial Network, LLC was the company's number one producer in 2014. He earned the same distinction in 2013.

"We're thrilled to once again recognize Eric as our top producer," said Michael Ferik, Executive Vice President of Individual Life and Wealth Management at Guardian. "Eric goes the extra mile for his clients each and every day. He consistently delivers distinctive value to his clients, offering expertise and dedication that positively impacts his clients' financial futures."

Mr. Bouskila has been a financial representative at Guardian since June 2010. He currently has more than 75 high net-worth clients, managing a book of business valued at more than \$10 million. His emphasis is on establishing long-term relationships to help his clients achieve financial stability through advanced leveraged planning, estate planning, succession planning, and optimized life insurance planning for retirement.

"It's an incredible honor to be recognized as the top-producing financial representative for Guardian," stated Bouskila. "While this recognition is for an individual accomplishment, the instrumental partnership with Tony Mazzei, General Agent of National Financial Network, LLC, and team collaboration led by Rita Benarroch are instrumental to the growth of my business and enable me to provide top service to my clients."

### **About Guardian**

The Guardian Life Insurance Company of America (Guardian) is one of the largest mutual life insurers, with \$6.8 billion in capital and \$1.3 billion in operating income (before taxes and dividends to policyholders) in 2014. Founded in 1860, the company has paid dividends to policyholders every year since 1868. Its offerings range from life insurance, disability income insurance, annuities, and investments for individuals to workplace benefits, such as dental, vision, and 401(k) plans. The company has approximately 6,000 employees and a network of over 3,000 financial representatives in more than 70 agencies nationwide. For more information about Guardian, please visit [www.guardianlife.com](http://www.guardianlife.com).

Financial information concerning The Guardian Life Insurance Company of America, as of December 31, 2014, on a statutory basis: Admitted Assets = \$45.3 Billion; Liabilities = \$39.6 Billion (including \$34.9 Billion of Reserves); and Surplus = \$5.7 Billion. Dividends are not guaranteed. They are declared annually by Guardian's Board of Directors.

**About National Financial Network, LLC**

National Financial Network, LLC (NFN), a leading financial services firm, has provided comprehensive personal, business and corporate financial strategies since 1951. Prominent in the New York metropolitan area, with more than 100 associates and staff members, NFN offers industry-leading knowledge and service. The firm currently conducts business from multiple locations, including Garden City, Brooklyn, and Downtown Manhattan. Whether clients seek a complete, integrated financial program or targeted insurance, investment, retirement, or estate planning strategies, NFN can help to provide these with a human touch. For more about National Financial Network, LLC, please visit <http://www.natfin.net/>.

**For Media Inquiries, Contact:**

Ana Sandoval

The Guardian Life Insurance Company of America

(212) 919-8551

[Ana\\_Sandoval@glic.com](mailto:Ana_Sandoval@glic.com)

Erin Burke

Harden Communications Partners

(631) 239-6903

[eburke@hardenpartners.com](mailto:eburke@hardenpartners.com)