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GUARDIAN LIFE / NEWS

PRESS RELEASE

Guardian Recognized Top Financial Representative for 2017

New York, NY, JULY 17, 2018 -- The Guardian Life Insurance Company of America (Guardian) announced that Eric Bouskila is the recipient of the Life Premium and Life Face Value Awards making him Guardian's Top Producer and number one financial representative for 2017.

Mr. Bouskila has been a financial representative at National Financial Network, LLC, a Guardian agency, since June 2010, and he is also the founder of ARI Financial Group. Mr. Bouskila places an emphasis on establishing long-term relationships to help his clients achieve financial independence through advanced leveraged planning, estate planning, succession planning, and optimized life insurance planning for retirement. Under Mr. Bouskila's leadership, ARI Financial Group has become one of the top wealth enhancement firms in the country.

"Eric's approach to financial planning is not transactional. He puts forth his entrepreneurship, innovative thinking and business acumen to provide his clients with recommendations that meet their present and future needs," said Leyla Lesina, Senior Vice President and Head of Agency Distribution at Guardian. "His focus is always on the client and that propels his continuous top-level service."

"This isn't a solo recognition," said Bouskila. "I am privileged to work with a team of amazing colleagues who are devoted to educating clients and providing them with opportunities to realize financial well-being. It's a win for everyone involved, we build relationships with our clients and watch our local communities flourish with financial capabilities."

Through Ari Financial Group, Mr. Bouskila has offices in New York, Miami, Chicago and Los Angeles. National Financial Network has offices in New York City and Garden City, NY, New Jersey and Connecticut. He resides in Miami, Florida.

About National Financial Network, LLC

National Financial Network, LLC, a leading financial services firm, has provided comprehensive personal, business and corporate financial strategies since 1951. Prominent in the New York metropolitan area, with more than 100 associates and staff members, NFN offers industry-leading knowledge and service. The firm currently conducts business from multiple locations, including Garden City, Brooklyn, and Downtown Manhattan. Whether clients seek a complete, integrated financial program or targeted insurance, investment, retirement, or estate planning strategies, NFN can help to provide these with a human touch. For more about National Financial Network, LLC, please visit <http://www.natfin.net/>.

About Guardian

The Guardian Life Insurance Company of America® (Guardian) is one of the largest mutual life insurers, with \$8.0 billion in capital and \$1.6 billion in operating income (before taxes and dividends to policyholders) in 2017. Founded in 1860, the company has paid dividends to policyholders every year since 1868. Its offerings range from life insurance, disability income insurance, annuities, and investments to dental and vision insurance and employee benefits. The company has approximately 9,000 employees and a network of over 2,750 financial representatives in 55 agencies nationwide. For more information about Guardian, please follow Guardian on [Facebook](#), [LinkedIn](#), [Twitter](#) and [YouTube](#)