



Guardian Recognizes Top Financial Representative for 2013

Eric Bouskila, Financial Representative at New York-Based National Financial Network, Recognized as Highest Life Sales Producer in 2013

New York, NY, April 8, 2014 – The [Guardian](#) Life Insurance Company of America (Guardian), one of the nation's largest mutual life insurers and a leading provider of employee benefits, today announced that Jaacov Eric Bouskila of New York-based [National Financial Network, LLC](#) was the company's number one producer for life sales in 2013.

"We're thrilled to recognize Eric as our top life producer for 2013," said Guardian Senior Vice President Michael Ferik. "Eric is the epitome of hardworking professionalism and serves as a true inspiration to financial representatives everywhere for the positive impact they can have on their clients' financial futures."

Jaacov Eric Bouskila has been a financial representative at Guardian since June 2010, and today has more than 75 high net-worth clients, managing a book of business valued at more than \$10 million. His emphasis is on establishing long-term relationships to help his clients achieve financial stability through advanced leveraged planning, estate planning, succession planning, and optimized life insurance planning for retirement.

"It's an incredible honor to be named Guardian's highest overall producer," said Eric. "Being a financial representative enables me to combine my passion for helping people with my belief in creating value for clients by designing financial strategies to help meet today's protection and retirement requirements. It's truly gratifying to work in this business and know you can help people by ensuring they have the protection they need."

About Guardian

A mutual insurer founded in 1860, The Guardian Life Insurance Company of America (Guardian) and its subsidiaries are committed to protecting individuals, business owners and their employees with life, disability income and dental insurance products, and offer funding vehicles for 401(k) plans, annuities and other financial products. Guardian operates one of the largest dental networks in the United States, and protects more than eight million employees and their families at over 115,000 companies. The company has approximately 5,000 employees in the United States and a network of over 3,000 financial representatives in more than 80 agencies nationwide. For more information about Guardian, please visit www.GuardianLife.com.

About National Financial Network, LLC

National Financial Network, LLC, a leading financial services firm, has provided comprehensive personal, business and corporate financial strategies since 1951. Prominent in the New York metropolitan area, with more than 100 associates and staff members, NFN offers industry-leading knowledge and service. The firm currently conducts business from multiple locations, including Garden City, Brooklyn, and Downtown Manhattan. Whether clients seek a complete, integrated financial program or targeted insurance, investment, retirement, or estate planning strategies, NFN can help to provide these with a human touch. For more about National Financial Network, LLC, please visit <http://www.natfin.net/>.